Town Name: FALMOUTH Program Period: 2016 Current Dates: 10/1/2016 - 10/31/2016 Cumulative Dates: 1/1/2016 - 10/31/2016

	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Cumulative Actual % of Budget
Residential New Construction	24,548.57	\$7,699.55	8	94,704.44	\$27,128.78	24	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	0.00	\$0.00	0	14,149.70	\$4,006.12	9	\$0.00	0.00%
Residential Home Energy Services - Measures	90,141.50	\$75,234.06	90	803,946.79	\$789,603.84	610	\$1,730,615.75	45.63%
Residential Home Energy Services - RCS	0.00	\$10,070.00	44	0.00	\$85,475.00	334	\$228,079.35	37.48%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	31,775.80	\$21,451.50	45	187,734.40	\$129,271.50	229	\$0.00	0.00%
Residential Consumer Products	49,056.00	\$4,412.50	73	84,671.40	\$11,450.30	198	\$0.00	0.00%
Residential Lighting	10,507.20	\$522.80	18	2,250,491.60	\$184,665.91	7,970	\$0.00	0.00%
Residential HEAT Loan	0.00	\$6,848.78	15	0.00	\$55,793.56	82	\$0.00	0.00%
Res Subtotal	206,029.07	\$126,239.19	293.00	3,435,698.33	\$1,287,395.01	9,456	\$1,958,695.10	
Res % of Total	30.92%	35.41%	93.61%	54.42%	48.93%	95.80%	63.78%	
Low-Income Single Family Retrofit	6,478.66	\$2,952.92	6	121,908.04	\$183,077.87	93	\$370,601.63	49.40%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	124,909.20	\$328,110.51	90	\$0.00	0.00%
LI Subtotal	6,478.66	\$2,952.92	6.00	246,817.24	\$511,188.38	183	\$370,601.63	
LI % of Total	0.97%	0.83%	1.92%	3.91%	19.43%	1.85%	12.07%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	1,810.00	\$1,522.50	2	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$352.50	1	0.00	\$6,666.25	3	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	1,485.71	\$1,177.00	3	32,411.01	\$7,636.65	8	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	178,103.76	\$49,999.20	3	1,143,477.26	\$357,116.26	20	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	231,492.17	\$135,287.93	2	379,344.17	\$230,906.04	19	\$465,786.70	49.57%
C&I Existing Building Retrofit - Municipal	5,577.94	\$4,242.75	1	22,816.46	\$23,946.99	8	\$0.00	0.00%
C&I Small Business	37,165.80	\$36,240.92	4	114,314.03	\$90,123.02	27	\$275,789.24	32.68%
C&I Multifamily Retrofit	0.00	\$0.00	0	10,920.00	\$8,788.00	1	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	925,433.07	\$105,720.00	144	\$0.00	0.00%
C&I Subtotal	453,825.38	\$227,300.30	14.00	2,630,526.00	\$832,425.71	232	\$741,575.94	
C&I % of Total	68.11%	63.76%	4.47%	41.67%	31.64%	2.35%	24.15%	
Total	666,333.11	\$356,492.41	313	6,313,041.58	\$2,631,009.10	9,871	\$3,070,872.67	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.